



# KANSAS RURAL CENTER

FOR THE HEALTH OF THE LAND AND ITS PEOPLE

Kansas Rural Center  
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\*Draft Schedule\* - 8 Weeks Jan 15- Mar 10

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| <p><b>Week 1: January 15 – January 21</b><br/>Introduction/Welcome to Farm Beginnings<br/>Whole Farm Planning</p> | <p>Saturday January 20:<br/><b>In-person class</b> (w/Zoom option) Newton, KS<br/>TBD, 10am-2pm</p>                                |
| <p><b>Week 2: January 22 – January 28</b><br/>Enterprise selection, identifying customers.</p>                    | <p>Office hours: Tuesday Jan 23, 4-5pm<br/>Zoom class day: Thursday Jan 25, 4-6:30pm</p>   |
| <p><b>Week 3: January 29 – February 4</b><br/>Financial Management and budgets</p>                                | <p>Office hours: Tuesday Jan 30, 4-5pm<br/>Zoom class day: Thursday Feb 1, 4-6:30pm</p>  |
| <p><b>Week 4: February 5 – February 11</b><br/>Building your Financial Framework and<br/>Cashflow Projections</p> | <p>Office hours: Tuesday Feb 6, 4-5pm<br/>Zoom class day: Thursday Feb 8, 4-6:30pm</p>   |
| <p><b>Week 5: February 12 – February 18</b><br/>Record Keeping and Tax Preparations</p>                           | <p>Office hours: Tuesday Feb 13, 4-5pm<br/>Zoom class day: Thursday Feb 15, 4-6:30pm</p>   |
| <p><b>Week 6: February 19 – February 25</b><br/>Marketing</p>   | <p>Office hours: Tuesday Feb 20, 4-5pm<br/>Zoom class day: Thursday Feb 22, 4-6:30pm</p>   |
| <p><b>Week 7: February 26 – March 3</b><br/>Scaling Up Your Business/Decision Making.</p>                         | <p>Office hours: Tuesday Feb 27, 4-5pm<br/>Zoom class day: Thursday Feb 29, 4-6:30pm</p>   |
| <p><b>Week 8: March 4 – March 10</b><br/>Farm Plan Presentations</p>  | <p>Office hours: Tuesday Mar 12, 4-5pm<br/><b>In-person class</b> (w/Zoom option) Newton, KS<br/>TBD: Saturday Mar 9, 10am-2pm</p> |